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STATE OF RHODE ISLAND

IN GENERAL ASSEMBLY

JANUARY SESSION, A.D. 2013

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A N A C T

RELATING TO TOWNS AND CITIES -- PRIVATIZATION OF MUNICIPAL SERVICES

Introduced By: Senators Doyle, Jabour, and Gallo

Date Introduced: March 06, 2013

Referred To: Senate Finance

It is enacted by the General Assembly as follows:

1 SECTION 1. Title 45 of the General Laws entitled "TOWNS AND CITIES" is hereby
2 amended by adding thereto the following chapter:

3 CHAPTER 66

4 PRIVATIZATION OF MUNICIPAL SERVICES

5 **45-66-1. Statement of intent. --** If it is determined that privatization of certain municipal
6 governmental functions may be appropriate, the privatization inquiry process should be well
7 defined with appropriate non-partisan, institutional oversight. The principles that guide a
8 privatization inquiry shall include the following:

9 (1) To ensure the potential savings are realized and maximized -- build cost controls and
10 containment incentives into contracts to eliminate excessive and unreasonable overhead costs and
11 profits at the expense of citizens of the municipality;

12 (2) To preserve and promote competition -- permit in-house program managers and
13 public employees to bid for the contract on a level playing field;

14 (3) To ensure quality and responsiveness -- develop reliable measures of service quality,
15 strengthen in-house monitoring capacity and expertise, and write contracts with periodic
16 performance reporting;

17 (4) To ensure accountability, control, and avoidance of conflicts of interest with
18 departmental managers -- write detailed contract specifications, and require record-keeping and
19 periodic reports;

1 (5) To address legal and political barriers -- involve affected groups in the decision
2 making process; and

3 (6) To recognize the impact on service recipients, employees, and their families -- enable
4 public employees to have an opportunity to bid for their work.

5 **45-66-2. Definitions. -- When used in this chapter:**

6 (1) "In-house costs" means a detailed budget breakdown of the current costs of providing
7 the service or program proposed for privatization.

8 (2) "Statement of work and performance standards" means a clear statement of the nature
9 and extent of the work to be performed with measurable performance standards as set forth in
10 subdivision 45-66-3(b)(2) of this chapter.

11 (3) "In-house bid" shall mean the cost of the proposal proffered by in-house state
12 programs and employees and their representatives pursuant to subdivision 45-66-3(b)(3) of this
13 chapter.

14 (4) "Cost comparison" means an analysis of the comparative costs of providing the
15 service in-house or by privatization.

16 (5) "Conversion differential" means transition costs and costs associated with starting up
17 or closing down during conversion to purchased services or in the event of the need to bring
18 services back in-house.

19 (6) "Transition costs" means the cost of contracting including monitoring vendors for
20 accountability, costs associated with unemployment compensation, payment of accrued leave
21 credits, bumping, and retention factors for those with statutory status. Transition costs shall not
22 include department overhead or other costs that would continue even if the services were
23 privatized.

24 (7) "Privatization or privatization contract" means an agreement or combination or series
25 of agreements by which a non-governmental person or entity agrees with an agency to provide
26 services expected to result in a fiscal year expenditure of at least one hundred fifty thousand
27 dollars (\$150,000). (As of July 1 of each year, the amount shall increase to reflect increases in the
28 consumer price index calculated by the United States Bureau of Labor Statistics for all urban
29 consumers nationally during the most recent twelve (12) month period for which data are
30 available or more), which would contract services which are substantially similar to and in
31 replacement of work normally performed by an employee of a municipality as of June 30, 2013.

32 "Privatization" or "privatization contract" excludes:

33 (i) Contracts resulting from an emergency procurement;

34 (ii) Contracts with a term of one hundred eighty (180) days or less on a non-recurring

1 basis:

2 (iii) Contracts to provide highly specialized or technical services not normally provided
3 by municipal employees;

4 (iv) Any subsequent contract which: (A) Renews or rebids a prior privatization contract
5 which existed before June 30, 2013; or (B) Renews or rebids a privatization contract that was
6 subject to the provisions of this statute after its enactment; and

7 (v) An agreement to provide legal services or management consulting services.

8 **45-66-3. Preclosure analysis. --** (a) Prior to the closure, consolidation or privatization of
9 any municipal facility, function or program, the chief administrative officer of the municipality or
10 his or her designee, shall conduct a thorough cost comparison analysis and evaluate quality
11 performance concerns before deciding to purchase services from private vendors rather than
12 provide services directly.

13 (b) The chief administrative officer shall notify the bargaining representatives of
14 municipal employees who will be directly impacted by a potential privatization in writing at least
15 six (6) months in advance of its consideration of privatizing a municipal service and complete the
16 following process:

17 (1) Document the current in-house costs of providing the services with a detailed budget
18 breakdown. The in-house cost shall include any department overhead and other costs that would
19 continue even if the service was contracted out.

20 (2) Prepare a statement of work and performance standards which shall form the basis for
21 the requests for proposals and which shall include the following:

22 (i) A clear statement of work with measurable performance standards including
23 qualitative as well as quantitative standards that bidders must meet or exceed;

24 (ii) Requirements that contractors meet affirmative action, disability and other
25 nondiscriminatory and service standards currently required of municipal agencies.

26 (iii) A clear format that will enable comparison of competitive bids and in-house bids.
27 The format must require detailed budget breakdowns.

28 (c) Prior to the issuance of the RFP current public employees must be notified of the
29 intent to solicit bid proposals and of the decision timeline. Additionally, at least sixty (60)
30 calendar days prior to the issuing of a request for proposals, the cost analysis and statement of
31 work shall be sent to the bargaining representatives of municipal employees who will be directly
32 impacted by a potential privatization.

33 (d) Prior to, or up until the time when a prospective offeror is required to submit to the
34 municipality a proposal for a privatization contract, directly impacted municipal employees and

1 their bargaining representatives shall be afforded an opportunity to present a new cost estimate,
2 reflecting any innovations that they could incorporate into the work performance standards. This
3 new cost estimate shall be deemed an in-house bid, which shall form the basis for the eventual
4 cost comparison. The chief administrative officer shall provide technical and informational
5 assistance to the in-house municipal work group in its preparation of an in-house bid.

6 (e) Prior to or at any time before or after the normal procurement process, the chief
7 administrative officer may elect to accept the in-house bid or proceed with the normal
8 procurement process which must:

9 (1) Incorporate the statement of work and performance standards, and

10 (2) Require bidders to meet the same statement of work performance standards as would
11 be expected by an in-house cost estimate; and

12 (3) Include bid forms requiring a sufficiently detailed breakdown of cost categories to
13 allow accurate and meaningful comparisons, if applicable.

14 (f) The in-house bid developed pursuant to subsection (d) of this section shall be kept
15 confidential from bidders.

16 **45-66-4. Cost comparison.** -- The chief administrative officer shall analyze all vendor
17 bids as compared to current delivery of service costs or an in-house bid, whichever is lower,
18 according to the following:

19 (1) Any cost comparison must include an analysis of:

20 (i) Comparative benefits for employees to meet the requirements of the statement of work
21 and performance standards;

22 (ii) All transition costs as defined in subdivision 45-66-2(6) of this chapter;

23 (iii) Any conversion costs as defined in subdivision 45-66-2(5) of this chapter; and

24 (iv) Areas where the bidder's costs appear artificially low, thereby putting the
25 municipality at risk for further cost overruns.

26 (2) In the event that the municipality will incur new program costs related to the
27 statement of work and performance standards, such costs shall be included in the cost
28 comparison.

29 (3) All cost comparisons must include an analysis of whether the cost savings will result
30 in meeting the performance and qualitative measures set out in the statement of work and
31 performance standards.

32 **45-66-5. Award of contract.** -- After conducting a cost comparison pursuant to section
33 45-66-4, the chief administrative officer may award the bid to an outside vendor only if the
34 savings to the municipality is substantial and the quality of performance of service required and

1 specified in statement of work and performance standards will be met or exceeded by the outside
2 vendor.

3 **45-66-6. Appeal.** -- Before any award is final, municipal employees or their bargaining
4 representatives shall have a right to protest the award decision within thirty (30) days to the chief
5 administrative officer. The chief administrative officer shall have no more than fifteen (15) days
6 to render a decision. Any municipal employees or their bargaining representative that files a
7 protest shall have thirty (30) days from the director's decision to file an appeal to the superior
8 court. The superior court shall determine within thirty (30) days of filing whether to stay the
9 award or allow the procurement to proceed. Until such time as the superior court makes this
10 determination, no final award by the municipality may be made.

11 **45-66-7. Applicability.** -- (a) The process set forth in this chapter shall apply to
12 privatization contracts as defined in subdivision 45-66-2(7).

13 (b) Notwithstanding any general law or special law to the contrary, no award shall be
14 made or privatization contract entered into by any municipal government in the state of Rhode
15 Island unless and until the processes and procedures outlined in section 45-66-3, 45-66-4 and 45-
16 66-5 have been fully complied with in their entirety. All of the aforementioned sections shall
17 apply to all pending awards and pending privatization contracts.

18 **45-66-8. Severability.** -- If any provision of this chapter, or the application of this
19 chapter to any person or circumstances is held invalid by a court of competent jurisdiction, the
20 remainder of the chapter and the application of that provision to other persons or circumstances
21 shall not be affected.

22 SECTION 2. This act shall take effect upon passage.

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EXPLANATION
BY THE LEGISLATIVE COUNCIL
OF
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RELATING TO TOWNS AND CITIES -- PRIVATIZATION OF MUNICIPAL SERVICES

- 1 This act would establish a process governing the privatization of municipal services
- 2 analogous to present chapter 42-148 governing the privatization of state services.
- 3 This act would take effect upon passage.

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