

**2018 -- S 2270 SUBSTITUTE A**

LC004394/SUB A/2

**STATE OF RHODE ISLAND**

**IN GENERAL ASSEMBLY**

**JANUARY SESSION, A.D. 2018**

A N A C T

RELATING TO PROPERTY -- MORTGAGE FORECLOSURE AND SALE--MEDIATION  
CONFERENCE

Introduced By: Senators Metts, Quezada, Crowley, Euer, and Jabour

Date Introduced: February 01, 2018

Referred To: Senate Judiciary

(Attorney General)

It is enacted by the General Assembly as follows:

1 SECTION 1. Section 2 of Chapter 325 of the 2013 Public Laws entitled "An Act Relating  
2 to Property – Mortgage Foreclosure and Sale" is hereby amended to read as follows:

3 Section 2. This act shall take effect sixty (60) days following passage, and ~~it~~ shall expire  
4 on ~~July 1, 2018~~ [July 1, 2023](#).

5 SECTION 2. Section 2 of Chapter 406 of the 2013 Public Laws entitled "An Act Relating  
6 to Property – Mortgage Foreclosure and Sale" is hereby amended to read as follows:

7 Section 2. This act shall take effect sixty (60) days following passage, and ~~it~~ shall expire  
8 on ~~July 1, 2018~~ [July 1, 2023](#).

9 SECTION 3. Section 34-27-3.2 of the General Laws in Chapter 34-27 entitled "Mortgage  
10 Foreclosure and Sale" is hereby amended to read as follows:

11 **34-27-3.2. Mediation conference.**

12 (a) Statement of policy. It is hereby declared that residential mortgage foreclosure  
13 actions, caused in part by unemployment and underemployment, have negatively impacted a  
14 substantial number of homeowners throughout the state, creating a situation that endangers the  
15 economic stability of many of the citizens of this state as the increasing numbers of foreclosures  
16 lead to increases in unoccupied and unattended buildings and the unwanted displacement of  
17 homeowners and tenants who desire to live and work within the state.

18 (b) Purpose. The statutory framework for foreclosure proceedings is prescribed under the

1 provisions of chapter 27 of title 34. As the need for a mortgage mediation process has evolved, it  
2 is important for the state to develop a standardized, statewide process for foreclosure mediation  
3 rather than a process based on local ordinances that may vary from municipality to municipality.  
4 By providing a uniform standard for an early HUD-approved, independent counseling process in  
5 owner-occupied principal residence mortgage foreclosure cases, the chances of achieving a  
6 positive outcome for homeowners and lenders will be enhanced.

7 (c) Definitions. The following definitions apply in the interpretations of the provisions of  
8 this section unless the context requires another meaning:

9 (1) "Default" means the failure of the mortgagor to make a timely payment of an amount  
10 due under the terms of the mortgage contract, which failure has not been subsequently cured.

11 (2) "Department" means the department of business regulation.

12 (3) "Good faith" means that the mortgagor and mortgagee deal honestly and fairly with  
13 the mediation coordinator with an intent to determine whether an alternative to foreclosure is  
14 economically feasible for the mortgagor and mortgagee, as evidenced by some or all of the  
15 following factors:

16 (i) Mortgagee provided notice as required by this section;

17 (ii) Mortgagee designated an agent to participate in the mediation conference on its  
18 behalf and with the authority to agree to a work-out agreement on its behalf;

19 (iii) Mortgagee made reasonable efforts to respond in a timely manner to requests for  
20 information from the mediation coordinator, mortgagor, or counselor assisting the mortgagor;

21 (iv) Mortgagee declined to accept the mortgagor's work-out proposal, if any, and the  
22 mortgagee provided a detailed statement, in writing, of its reasons for rejecting the proposal;

23 (v) Where a mortgagee declined to accept the mortgagor's work-out proposal, the  
24 mortgagee offered, in writing, to enter into an alternative work-out/disposition resolution  
25 proposal that would result in net financial benefit to the mortgagor as compared to the terms of  
26 the mortgage.

27 (4) "HUD" means the United States Department of Housing and Urban Development and  
28 any successor to such department.

29 (5) "Mediation conference" means a conference involving the mortgagee and mortgagor,  
30 coordinated and facilitated by a mediation coordinator whose purpose is to determine whether an  
31 alternative to foreclosure is economically feasible to both the mortgagee and the mortgagor, and  
32 if it is determined that an alternative to foreclosure is economically feasible, to facilitate a loan  
33 workout or other solution in an effort to avoid foreclosure.

34 (6) "Mediation coordinator" means a person employed by a Rhode Island-based, HUD-

1 approved counseling agency designated to serve as the unbiased, impartial, and independent  
2 coordinator and facilitator of the mediation conference, with no authority to impose a solution or  
3 otherwise act as a consumer advocate, provided that such person possesses the experience and  
4 qualifications established by the department.

5 (7) "Mortgage" means an individual consumer first-lien mortgage on any owner-  
6 occupied, one (1)- to four (4)- unit residential property that serves as the mortgagor's primary  
7 residence.

8 (8) "Mortgagee" means the holder of a mortgage, or its agent or employee, including a  
9 mortgage servicer acting on behalf of a mortgagee.

10 (9) "Mortgagor" means the person who has signed a mortgage in order to secure a debt or  
11 other duty, or the heir or devisee of such person provided that:

12 (i) The heir or devisee occupies the property as his or her primary residence; and

13 (ii) The heir or devisee has record title to the property, or a representative of the estate of  
14 the mortgagor has been appointed with authority to participate in a mediation conference.

15 (d) The mortgagee shall, prior to initiation of foreclosure of real estate pursuant to § 34-  
16 27-4(b), provide to the mortgagor written notice at the address of the real estate and, if different,  
17 at the address designated by the mortgagor by written notice to the mortgagee as the mortgagor's  
18 address for receipt of notices, that the mortgagee may not foreclose on the mortgaged property  
19 without first participating in a mediation conference. Notice addressed and delivered as provided  
20 in this section shall be effective with respect to the mortgagor and any heir or devisee of the  
21 mortgagor.

22 (1) If the mortgagee fails to mail the notice required by this subsection to the mortgagor  
23 within one hundred twenty (120) days after the date of default, it shall pay a penalty at the rate of  
24 one thousand (\$1,000) per month for each month or part thereof, with the first month  
25 commencing on the one hundred twenty-first (121st) day after the date of default and a new  
26 month commencing on the same day (or if there is no such day, then on the last day) of each  
27 succeeding calendar month until the mortgagee sends the mortgagor written notice as required by  
28 this section.

29 Notwithstanding the foregoing, any penalties assessed under this subsection for any  
30 failure of any mortgagee to provide notice as provided herein during the period from September  
31 13, 2013, through the effective date of this section shall not exceed the total amount of one  
32 hundred twenty-five thousand dollars (\$125,000) for such mortgagee.

33 (2) Penalties accruing pursuant to subsection (d)(1) shall be paid to the mediation  
34 coordinator prior to the completion of the mediation process. All penalties accrued under this

1 section shall be transferred to the state within one month of receipt by the mediation coordinator  
2 and deposited to the restricted-receipt account within the general fund established by § 42-128-  
3 2(3) and used for the purposes set forth therein.

4 (3) Issuance by the mediation coordinator of a certificate authorizing the mortgagee to  
5 proceed to foreclosure, or otherwise certifying the mortgagee's good-faith effort to comply with  
6 the provisions of this section, shall constitute conclusive evidence that, to the extent that any  
7 penalty may have accrued pursuant to subsection (d)(1), the penalty has been paid in full by the  
8 mortgagee.

9 (4) Notwithstanding any other provisions of this subsection, a mortgagee shall not accrue  
10 any penalty if the notice required by this subsection is mailed to the borrower:

11 (i) Within sixty (60) days after the date upon which the loan is released from the  
12 protection of the automatic stay in a bankruptcy proceeding, or any similar injunctive order issued  
13 by a state or federal court, or within sixty (60) days after a loan is no longer afforded protection  
14 under the Servicemembers Civil Relief Act (50 U.S.C. § 3901 et seq.) or the provisions of § 34-  
15 27-4(d), or within one hundred twenty (120) days of the date on which the mortgagor initially  
16 failed to comply with the terms of an eligible workout agreement, as hereinafter defined; and

17 (ii) The mortgagee otherwise complies with the requirements of subsection (d); provided,  
18 however, that if the mortgagee fails to mail the notice required by subsection (d) to the mortgagor  
19 within the time frame set forth in subsection (d)(4)(i), the mortgagee shall pay a penalty at the  
20 rate of one thousand dollars (\$1,000) per month for each month, or part thereof, with the first  
21 month commencing on the thirty-first (31st) day after the date upon which the loan is released  
22 from the protection of the automatic stay a bankruptcy proceeding or any similar injunctive order  
23 issued by a state or federal court and a new month commencing on the same day (or if there is no  
24 such day, then on the last day) of each succeeding calendar month until the mortgagee sends the  
25 mortgagor written notice as required by this section. Notwithstanding the foregoing, any penalties  
26 assessed under this subsection for any failure of any mortgagee to provide notice as provided  
27 herein during the period from September 13, 2013, through the effective date of this section shall  
28 not exceed the total amount of one hundred twenty-five thousand dollars (\$125,000) for such  
29 mortgagee.

30 (5) Notwithstanding any other provisions of this section, a mortgagee may initiate a  
31 judicial foreclosure in accordance with § 34-27-1.

32 (e) A form of written notice meeting the requirements of this section shall be  
33 promulgated by the department for use by mortgagees at least thirty (30) days prior to the  
34 effective date of this section. The written notice required by this section shall be in English,

1 Portuguese, and Spanish and may be combined with any other notice required under this chapter  
2 or pursuant to state or federal law.

3 (f) The mediation conference shall take place in person, or over the phone, at a time and  
4 place deemed mutually convenient for the parties by an individual employed by a HUD-  
5 approved, independent counseling agency selected by the mortgagee to serve as a mediation  
6 coordinator, but not later than sixty (60) days following the mailing of the notice. The mortgagor  
7 shall cooperate in all respects with the mediation coordinator including, but not limited to,  
8 providing all necessary financial and employment information and completing any and all loan  
9 resolution proposals and applications deemed appropriate by the mediation coordinator. A  
10 mediation conference between the mortgagor and mortgagee conducted by a mediation  
11 coordinator shall be provided at no cost to the mortgagor. The HUD-approved counseling agency  
12 shall be compensated by the mortgagee [for mediation conferences that take place](#) at a rate not to  
13 exceed five hundred dollars (\$500) per ~~engagement~~ [mediation. The HUD-approved agency shall](#)  
14 [be entitled to a filing fee not to exceed one hundred dollars \(\\$100\) per mediation engagement.](#)

15 (g) If, after two (2) attempts by the mediation coordinator to contact the mortgagor, the  
16 mortgagor fails to respond to the mediation coordinator's request to appear at a mediation  
17 conference, or the mortgagor fails to cooperate in any respect with the requirements of this  
18 section, the requirements of the section shall be deemed satisfied upon verification by the  
19 mediation coordinator that the required notice was sent and any penalties accrued pursuant to  
20 subsection (d)(1) and any payments owed pursuant to subsection (f) have been paid. Upon  
21 verification, a certificate will be issued immediately by the mediation coordinator authorizing the  
22 mortgagee to proceed with the foreclosure action, including recording the deed. Such certificate  
23 shall be valid until the earlier of:

- 24 (1) The curing of the default condition; or  
25 (2) The foreclosure of the mortgagor's right of redemption.

26 The certificate shall be recorded along with the foreclosure deed. A form of certificate  
27 meeting the requirements of this section shall be promulgated by the department for use by  
28 mortgagees at least thirty (30) days prior to the effective date of this section.

29 (h) If the mediation coordinator determines that after a good-faith effort made by the  
30 mortgagee at the mediation conference, the parties cannot come to an agreement to renegotiate  
31 the terms of the loan in an effort to avoid foreclosure, such good faith effort by the mortgagee  
32 shall be deemed to satisfy the requirements of this section. A certificate certifying such good faith  
33 effort will be promptly issued by the mediation coordinator authorizing the mortgagee to proceed  
34 with the foreclosure action and recording of the foreclosure deed; provided, however, that the

1 mediation coordinator shall not be required to issue such a certificate until any penalties accrued  
2 pursuant to subsections (d)(1) and (d)(4)(ii), and any payments owed pursuant to subsection (f),  
3 have been paid. Such certification shall be valid until the earlier of:

4 (1) The curing of the default condition; or

5 (2) The foreclosure of the mortgagor's equity of redemption. The certificate shall be  
6 recorded along with the foreclosure deed. A form of certificate meeting the requirements of this  
7 section shall be promulgated by the department for use by mortgagees at least thirty (30) days  
8 prior to the effective date of this section.

9 (i) If the mortgagee and mortgagor are able to reach agreement to renegotiate the terms of  
10 the loan to avoid foreclosure, the agreement shall be reduced to writing and executed by the  
11 mortgagor and mortgagee. If the mortgagee and mortgagor reach agreement after the notice of  
12 mediation conference is sent to the mortgagor, but without the assistance of the mediation  
13 coordinator, the mortgagee shall provide a copy of the written agreement to the mediation  
14 coordinator. Upon receipt of a written agreement between the mortgagee and mortgagor, the  
15 mediation coordinator shall issue a certificate of eligible workout agreement if the workout  
16 agreement would result in a net financial benefit to the mortgagor as compared to the terms of the  
17 mortgage ("Certificate of Eligible Workout Agreement"). For purposes of this subsection,  
18 evidence of an agreement shall include, but not be limited to, evidence of agreement by both  
19 mortgagee and mortgagor to the terms of a short sale or a deed in lieu of foreclosure, regardless  
20 of whether said short sale or deed in lieu of foreclosure is subsequently completed.

21 (j) Notwithstanding any other provisions of this section, where a mortgagor and  
22 mortgagee have entered into a written agreement and the mediation coordinator has issued a  
23 certificate of eligible workout agreement as provided in subsection (i), if the mortgagor fails to  
24 fulfill his or her obligations under the eligible workout agreement, the provisions of this section  
25 shall not apply to any foreclosure initiated under this chapter within twelve (12) months following  
26 the date of the eligible workout agreement. In such case, the mortgagee shall include in the  
27 foreclosure deed an affidavit establishing its right to proceed under this section.

28 (k) This section shall apply only to foreclosure of mortgages on owner-occupied,  
29 residential real property with no more than four (4) dwelling units that is the primary dwelling of  
30 the mortgagor and not to mortgages secured by other real property.

31 (l) Notwithstanding any other provisions of this section, any locally based mortgagees  
32 shall be deemed to be in compliance with the requirements of this section if:

33 (1) The mortgagee is headquartered in Rhode Island; or

34 (2) The mortgagee maintains a physical office, or offices, exclusively in Rhode Island

1 from which office, or offices, it carries out full-service mortgage operations, including the  
2 acceptance and processing of mortgage payments and the provision of local customer service and  
3 loss mitigation and where Rhode Island staff have the authority to approve loan restructuring and  
4 other loss mitigation strategies; and

5 (3) The deed offered by a mortgagee to be filed with the city or town recorder of deeds as  
6 a result of a mortgage foreclosure action under power of sale contained a certification that the  
7 provisions of this section have been satisfied.

8 (m) No deed offered by a mortgagee as a result of a mortgage foreclosure action under  
9 power of sale shall be submitted to a city or town recorder of deeds for recording in the land  
10 evidence records of the city or town until and unless the requirements of this section are met.  
11 Failure of the mortgagee to comply with the requirements of this section shall render the  
12 foreclosure voidable, without limitation of the right of the mortgagee thereafter to re-exercise its  
13 power of sale or other means of foreclosure upon compliance with this section. The rights of the  
14 mortgagor to any redress afforded under the law are not abridged by this section.

15 (n) Any existing municipal ordinance or future ordinance that requires a conciliation or  
16 mediation process as a precondition to the recordation of a foreclosure deed shall comply with the  
17 provisions set forth herein and any provisions of said ordinances that do not comply with the  
18 provisions set forth herein shall be determined to be unenforceable.

19 (o) The provisions of this section shall not apply if:

20 (1) The mortgage is a reverse mortgage as described in chapter 25.1 of title 34; or

21 (2) The date of default under the mortgage is on or before May 16, 2013.

22 (p) Limitations on actions. Any person who claims that a foreclosure is not valid due to  
23 the mortgagee's failure to comply with the terms of this section shall have one year from the date  
24 that the first notice of foreclosure was published to file a complaint in the superior court for the  
25 county in which the property is located and shall also file in the records of land evidence in the  
26 city or town where the land subject to the mortgage is located a notice of lis pendens, the  
27 complaint to be filed on the same day as the notice of lis pendens or within seven (7) days  
28 thereafter. Failure to file a complaint, record the notice of lis pendens, and serve the mortgagee  
29 within the one-year period shall preclude said mortgagor, or any other person claiming an interest  
30 through a mortgagor, from subsequently challenging the validity of the foreclosure. Issuance by  
31 the mediation coordinator of a certificate authorizing the mortgagee to proceed to foreclosure, or  
32 otherwise certifying the mortgagee's good-faith effort to comply with the provisions of this  
33 section, shall constitute a rebuttable presumption that the notice requirements of subsection (d)  
34 have been met in all respects.

1 SECTION 4. This act shall take effect upon passage.

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LC004394/SUB A/2  
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EXPLANATION  
BY THE LEGISLATIVE COUNCIL  
OF  
A N A C T  
RELATING TO PROPERTY -- MORTGAGE FORECLOSURE AND SALE--MEDIATION  
CONFERENCE

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1           This act would extend the sunset provisions to the year 2023, in chapters 325 and 406 of  
2 the 2013 public laws in regard to § 34-24-3.2 "mediation conference prior to mortgage  
3 foreclosure." This act would limit the amount a HUD-approved agency may receive for a  
4 mediation to five hundred dollars (\$500) and for a filing fee to one hundred dollars (\$100).

5           This act would take effect upon passage.

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