STATE OF RHODE ISLAND

IN GENERAL ASSEMBLY

JANUARY SESSION, A.D. 2004

AN ACT

RELATING TO BUSINESSES AND PROFESSIONS - CREDIT COUNSELORS

Introduced By: Senators Walaska, Gallo, P Fogarty, F Caprio, and Alves

Date Introduced: February 10, 2004

Referred To: Senate Financial, Technology, Regulatory

It is enacted by the General Assembly as follows:

SECTION 1. Chapter 566 of the General Laws entitled "Debt Pooling" is hereby 1 2 repealed in its entirety. CHAPTER 5-66 3 4 **Debt Pooling** 5-66-1. Definitions. -- As used in this chapter, the following words and phrases are 5 construed as follows: 6 7 (1) "Bona fide nonprofit organization" means a corporation qualifying as a 26 U.S.C. 8 section 501(c)(3) nonprofit organization, in the operation of which no member, director, officer, partner, employee, agent, or other affiliated person profits financially other than receiving 9 10 reasonable salaries if applicable, and which provides debt pooling services for individuals at no 11 cost or a cost not exceeding that required to defray bona fide expenses in order to provide the 12 services. (2) "Debt pooling" means the receiving, as agent of a debtor, money or evidences of 13 14 money for the purpose of distributing the money or evidences of money among creditors in full or partial payment of obligations of the debtor. 15 (3) "Director" means the director of business regulation, or his or her designee. 16 17 5-66-2. License required. - With the exception of the Rhode Island consumers' council, 18 a state agency, no person, firm, or corporation, other than a bona fide nonprofit organization,

engages in the business of debt pooling in this state. No bona fide nonprofit organization engages

in the business of debt pooling in this state without a license issued in accordance with the
provisions of this chapter. Any bona fide nonprofit organization desiring to obtain a license files
with the department of business regulation an application, in writing, under oath, providing any
information that may be required by the director. The director may propound interrogatories to an
applicant for a license under this chapter relating to qualifications, residence, prospective place of
business, plan of business operation and any matters which are necessary in order to protect the
public and ascertain the qualifications of the applicant. The director may conduct an inquiry or
investigation to determine the applicant's fitness to be licensed or continue to be licensed. Failure
by the applicant to secure approval by the director does not preclude him or her from applying as
many times as he or she desires, but no application is made within six (6) months subsequent to
the date upon which the director denied the last application. A license issued under this chapter is
effective for two (2) years; provided, that the licensee remains in the business of debt pooling,
unless revoked prior to this by the director; provided, that nothing in this chapter is construed to
apply to an attorney at law admitted to the practice and in good standing before the supreme court
of this state while holding him or herself out as an attorney.
5-66-3. Grounds for denial or revocation of license (a) The director may deny,
revoke, or suspend any license under this chapter for cause upon ten (10) days' notice, in writing
sent by certified mail to the principal place of business of the licensee or residence of the
applicant, stating the contemplated action and reason for the action but only after allowing the
licensee a reasonable opportunity to be heard. The director may deny, revoke, or suspend any
license for the following causes:
license for the following causes: (1) Conviction of a crime involving moral turpitude;
(1) Conviction of a crime involving moral turpitude;
(1) Conviction of a crime involving moral turpitude; (2) Violation of or inability to meet any provision of this chapter;
(1) Conviction of a crime involving moral turpitude; (2) Violation of or inability to meet any provision of this chapter; (3) Fraud or deceit or, if the licensee was not at the time of application and is still not
(1) Conviction of a crime involving moral turpitude; (2) Violation of or inability to meet any provision of this chapter; (3) Fraud or deceit or, if the licensee was not at the time of application and is still not entitled to obtain a license under this chapter;
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superior court for the county in which he or she resides within twenty (20) days after the order or

decision is mailed by certified mail to the applicant or licensee, as the case may be. No order or

decision is stayed on appeal except by order of the superior court.

5-66-4. Bond required The applicant files a bond with the director, to be approved by
him or her, in the sum equal to the amount of moneys received from debtors and on hand at any
time but not less than twenty thousand dollars (\$20,000) with one or more insurers, approved by
the director, which does not exceed the sum in the aggregate. The bond runs to the state for the
use of the state and of any person or persons who may have a cause of action against the obligor
of bond under the provisions of this chapter. The bond is conditioned that the obligor faithfully
conforms to and abides by the provisions of this chapter and all of the rules and regulations of the
director made under this chapter, and pays to the state and any person or persons any and all
moneys that may become due or owing to the state or to the person or persons from the obligor
under and by virtue of this chapter.
5-66-5. Penalty for violation Any person, partnership, association, or corporation
violating any of the provisions of this chapter is, upon conviction, fined not more than one
thousand dollars (\$1,000) for each offense.
5-66-6. Posting of license Business of licensee Each license or a copy is posted
conspicuously in each office of the licensee. No license is transferable or assignable. The licensee
is limited solely to the business of debt pooling, credit counseling, and credit education.
5-66-7. Separate bank account for benefit of debtors Books and records Each
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obligations requires that funds be held for a longer period so as to accumulate a sum certain; and

-(3) Furnishes the debtor with a written statement of his or her account within a

-	reasonable time time the decisi requests it and wrant inner; (20) days after the completion of the					
2	pooling of the debtor's debts, and furnishes the debtor a verbal accounting at any time the debtor					
3	requests it during normal business hours.					
4	5-66-9. Prohibited acts No licensee:					
5	(1) Purchases from a creditor any obligation of a debtor;					
6	(2) Operates as a collection agent and as a licensee as to the same debtor's account;					
7	(3) Executes any contract or agreement to be signed by the debtor unless the contract of					
8	agreement is fully and completely filled in and finished;					
9	(4) Pays any bonus or consideration to any person for the referral of a debtor to his or he					
10	business or accepts or receives any bonus, commission or consideration for referring any debtor					
11	to any person for any reason; or					
12	-(5) Advertises, displays, distributes, broadcasts, or televises his or her services, rates, or					
13	terms in any manner where any false, misleading or deceptive statements or representations are					
14	made with regard to the services to be performed by the licensee or the charges to be made.					
15	5-66-10. [Repealed.]					
16	SECTION 2. Title 5 of the General Laws entitled "Businesses and Professions" is hereby					
17	amended by adding thereto the following chapter:					
18	CHAPTER 66.1					
19	NONPROFIT CREDIT COUNSELING SERVICES ACT					
20	5-66.1-1. Short title. – This chapter shall be known as the "Nonprofit Credit Counseling					
21	Services Act."					
22	<u>5-66.1-2. Exclusions. – This chapter shall not apply to the following:</u>					
23	(a) Banks, trust companies, building and savings associations, personal property brokers,					
24	credit unions, industrial loan companies, escrow agents or title companies;					
25	(b) The services of a person licensed to practice law in this state;					
26	(c) Any transaction in which money or other property is paid through a "joint control					
27	agent;"					
28	(d) A merchant-owned credit or creditors association;					
29	(e) A Certified Public Accountant (CPA), when services are rendered in the course of his					
30	or her practice as a CPA and fees for such services are not in excess of those stated in this					
31	<u>chapter.</u>					
32	5-66.1-3. Definitions. – As used in this chapter the following words and phrases are					
33	construed as follows:					
34	(a) Credit Counseling Service" means a person or corporation that provides DMP service					

2	(b) "Debt management plan (DMP)" means a program whereby money is received from a				
3	consumer by the agency for the purpose of distributing that money to one or more creditors of the				
4	consumer in full or partial payment of the consumer's obligation.				
5	(c) "Director" means the director of business regulation or his or her designee.				
6	(d) "Nonprofit organization" means a corporation qualifying as a 26 U.S.C. section				
7	501(c)(3) nonprofit organization, in the operation of which no member, director, officer, partner,				
8	employee, agent, or other affiliated person profits financially other than receiving reasonable				
9	salaries if applicable, and which provides debt counseling services for individuals at no cost or a				
10	cost not exceeding that required to defray bona fide expenses in order to provide the services.				
11	(e) "Person" means an individual or an organization.				
12	<u>5-66.1-4. Scope.</u> – This chapter shall apply to all persons who initiate debt management				
13	plans for residents of this state.				
14	<u>5-66.1-5. Licensing requirements. – (a) No person or nonprofit organization shall</u>				
15	engage in business of providing DMP in this state without a license issued in accordance with this				
16	section.				
17	(b) Any nonprofit organization desiring to obtain a license shall file with the department				
18	of business regulation an application in writing under oath providing the following information:				
19	(1) Proof of nonprofit status as determined by being designated under the United states				
20	Internal Revenue Code as Section 501 (-c-)(-3-).				
21	(2) Proof of a separate Trust Account with an FDIC-insured financial institution for the				
22	handling of client funds.				
23	(3) Proof of counselor certification through a bona fide third-party certification provider				
24	that demonstrates the competence of counselors providing consumer assistance.				
25	(4) Proof of a board of directors, a majority of which does not include individuals for				
26	whom such a position could pose a conflict with the mission of the organization, such a creditors				
27	and creditors' representatives; bankruptcy attorneys; and others who would have a direct stake in				
28	the outcome of the counseling process. The board should have a working majority that is not				
29	comprised of officers of the company or their relatives.				
30	(5) Proof of agency accreditation provided by a bona fide third-party accreditation body				
31	such as the International Standards Organization (ISO) or the Council on Accreditation (COA).				
32	Such accreditation should include sector certification that insures compliance to industry				
33	standards and best practices.				
34	(6) Proof that it is audited annually by an independent Certified Public Accountant, with				

to consumers, usually for a fee, contribution or other consideration.

1	such audit taking place within six months of the close of the agency's fiscal year.					
2	(c) A license issued under this chapter is effective for two (2) years; provided that the					
3	licensee remains in the business of credit counseling, unless revoked prior to this by the director.					
4	(d) The director may conduct an inquiry or investigation to determine the applicant's					
5	fitness to be licensed or continue to be licensed.					
6	(e) Failure by the applicant to secure approval by the director does not preclude him or					
7	her from applying as many times as he or she desires, but no application may be made within six					
8	(6) months of any license denial.					
9	(f) Licensees must keep the cost to the consumer for the credit counseling services as low					
10	as possible. In no event shall the cost to the consumer, including voluntary contributions, exceed					
11	seventy-five dollars (\$75.00) to begin the program or fifty dollars (\$50.00) per month to maintain					
12	the program. No one should be denied access to a DMP because of an unwillingness or inability					
13	to pay a fee.					
14	(g) Any licenses issued under the provisions of former section 5-66-2 shall remain in full					
15	force and effect until its expiration.					
16	5-66.1-6. Licensee's duties. – (a) All DMPs must be evidenced by a written agreement					
17	between the credit counseling agency and the consumer, clearly acknowledged by both parties. A					
18	copy of the agreement must be provided to the consumer.					
19	(b) All DMP agreements must contain the following:					
20	(1) the name and address of both the consumer and the credit counseling agency;					
21	(2) a full description of all services to be performed for the consumer;					
22	(3) a clear indication of the costs to the consumer, including contributions or fees,					
23	highlighted in bold type;					
24	(4) a statement that the agreement can be terminated for any reason by the consumer and					
25	that the consumer has no obligation to continue the arrangement unless satisfied with the services					
26	provided;					
27	(5) an indication of how to resolve disputes under the agreement;					
28	(6) a complete list of the consumer's and agency's obligations that are subject to the					
29	agreement.					
30	(c) Licensees shall:					
31	(1) Keep complete and adequate records during the term of the contract with the					
32	consumer and for a period of seven (7) years from the date of cancellation or completion of the					
33	contract with each debtor, and these records contain complete information regarding the contract,					
34	extensions of the contract, payments, disbursements and charges, and are open to inspection by					

2	(2) Make remittances to creditors within a reasonable period of time after receipt of any
3	funds, less prorated fees and costs, unless the reasonable payment of one or more of the debtor's
4	obligations requires that funds be held for a longer period so as to accumulate a sum certain; and
5	(3) Furnish the consumer with a written statement of his or her account within a
6	reasonable time after the consumer requests it and within ninety (90) days after the completion of
7	the credit counseling agreement, and furnishes the consumer a verbal accounting at any time the
8	consumer requests it during normal business hours.
9	5-66.1-7. Bond required The applicant shall file a bond with the director, to be
10	approved by him or her, in the sum equal to the amount of moneys received from debtors and on
11	hand at any time but not less than twenty thousand dollars (\$20,000) with one or more insurers,
12	approved by the director, which does not exceed the sum in the aggregate. The bond runs to the
13	state for the use of the state and of any person or persons who may have a cause of action against
14	the obligor of bond under the provisions of this chapter. The bond is conditioned that the obligor
15	faithfully conforms to and abides by the provisions of this chapter and all of the rules and
16	regulations of the director made under this chapter, and pays to the state and any person or
17	persons any and all moneys that may become due or owing to the state or to the person or persons
18	from the obligor under and by virtue of this chapter.
19	5-66.1-8. Penalty for violation Any person, organization, partnership, association, or
20	corporation violating any of the provisions of this chapter is, upon conviction, fined not more
21	than one thousand dollars (\$1,000) for each offense.
22	5-66.1-9. Posting of license Business of licensee Each license or a copy is posted
23	conspicuously in each office of the licensee. No license is transferable or assignable. The licensee
24	is limited solely to the business of DMP, credit counseling, and credit education.
25	5-66.1-10. Grounds for denial or revocation of license (a) The director may deny,
26	revoke, or suspend any license under this chapter for cause upon ten (10) days' notice, in writing,
27	sent by certified mail to the principal place of business of the licensee or residence of the
28	applicant, stating the contemplated action and reason for the action but only after allowing the
29	licensee a reasonable opportunity to be heard. The director may deny, revoke, or suspend any
30	license for the following causes:
31	(1) Conviction of a crime involving moral turpitude;
32	(2) Violation of or inability to meet any provision of this chapter;
33	(3) Fraud or deceit or, if the licensee was not at the time of application and is still not
34	entitled to obtain a license under this chapter;

the director and his or her appointed agents during normal business hours;

1	(4) The licensee no longer meets the requirements necessary to obtain a license under				
2	this chapter;				
3	(5) Maintenance of a continuous course of unfair conduct; or				
4	(6) Insolvency, any past or present proceeding of bankruptcy, receivership or assignment				
5	for the benefit of creditors by any licensee or applicant for a license under this chapter.				
6	(b) Any person aggrieved by an order or decision of the director may appeal to the				
7	superior court for the county in which he or she resides within twenty (20) days after the order				
8	decision is mailed by certified mail to the applicant or licensee, as the case may be. No order of				
9	decision is stayed on appeal except by order of the superior court.				
10	5-66.1-11. Prohibited acts No licensee:				
11	(a) Purchases from a creditor any obligation of a consumer;				
12	(b) Operates as a collection agent and as a licensee as to the same consumer's account;				
13	(c) Executes any contract or agreement to be signed by the consumer unless the contract				
14	or agreement is fully and completely filled in and finished;				
15	(d) Pays any bonus or consideration to any person for the referral of a debtor to his or her				
16	business or accepts or receives any bonus, commission or consideration for referring any				
17	consumer to any person for any reason;				
18	(e) Advertises, displays, distributes, broadcasts, or televises his or her services, rates, or				
19	terms in any manner where any false, misleading or deceptive statements or representations are				
20	made with regard to the services to be performed by the licensee or the charges to be made.				
21	(f) Lend money or provide credit to any consumer; or				
22	(g) Obtain a mortgage or any other security interest in property of a consumer.				
23	SECTION 3. This act shall take effect upon passage.				
					
	LC00895				

EXPLANATION

BY THE LEGISLATIVE COUNCIL

OF

AN ACT

RELATING TO BUSINESSES AND PROFESSIONS – CREDIT COUNSELORS

1	This act would create a new chapter regulating consumer credit counseling agencies and
2	their consumers. It would provide for increased scrutiny over their actions and more protection
3	for the consumers.
4	This act would also acknowledge debt pooling licenses issued pursuant to the repealed
5	debt pooling law, and would provide that said licenses would remain effective until their
5	expiration date.
7	This act would take effect upon passage.
	LC00895