### 2024 -- H 7603

LC004388

# STATE OF RHODE ISLAND

### IN GENERAL ASSEMBLY

### **JANUARY SESSION, A.D. 2024**

### AN ACT

# RELATING TO PUBLIC UTILITIES AND CARRIERS -- RESIDENTIAL SOLAR ENERGY DISCLOSURE AND HOMEOWNERS BILL OF RIGHTS ACT

<u>Introduced By:</u> Representatives Ackerman, Edwards, Solomon, Voas, McNamara, Dawson, Craven, Place, Rea, and Kennedy

Date Introduced: February 15, 2024

Referred To: House Corporations

(Dept. of Business Regulation)

It is enacted by the General Assembly as follows:

owned by the solar retailer; and

18

1 SECTION 1. Chapter 39-26.8 of the General Laws entitled "Residential Solar Energy 2 Disclosure and Homeowners Bill of Rights Act" is hereby repealed in its entirety. 3 **CHAPTER 39-26.8** 4 Residential Solar Energy Disclosure and Homeowners Bill of Rights Act 5 39-26.8-1. Short title. 6 This chapter shall be known and may be cited as the "Residential Solar Energy Disclosure and Homeowners Bill of Rights Act." 7 8 39-26.8-2. **Definitions.** 9 As used in this chapter: (1) "Customer" means a person who, for primarily personal, family, or household purposes: 10 11 (i) Purchases a residential solar energy system under a system purchase agreement; 12 (ii) Leases a residential solar energy system under a system lease agreement; or 13 (iii) Purchases electricity under a power purchase agreement. 14 (2) "Division" means the division of public utilities and carriers. 15 (3) "Power purchase agreement" means an agreement: (i) Between a customer and a solar retailer; 16 (ii) For the customer's purchase of electricity generated by a residential solar energy system 17

1	(III) That provides for the customer to make payments over a term of at least five (5) years.
2	(4) "Residential solar energy system" means a solar energy system that:
3	(i) Is installed in the state;
4	(ii) Generates electricity primarily for on site consumption for personal, family, or
5	household purposes;
6	(iii) Is situated on no more than four (4) units of residential real property;
7	(iv) Has an electricity delivery capacity that exceeds one kilowatt; and
8	(v) Does not include a generator that:
9	(A) Produces electricity; and
10	(B) Is intended for occasional use.
11	(5) "Solar agreement" means a system purchase agreement, a system lease agreement, or a
12	power purchase agreement.
13	(6) "Solar energy system" means a system or configuration of solar energy devices that
14	collects and uses solar energy to generate electricity.
15	(7) "Solar retailer" means a person who:
16	(i) Sells or proposes to sell a residential solar energy system to a customer under a system
17	<del>purchase agreement;</del>
18	(ii) Owns the residential solar energy system that is the subject of a system lease agreement
19	or proposed system lease agreement; or
20	(iii) Sells or proposes to sell electricity to a customer under a power purchase agreement.
21	(8) "System lease agreement" means an agreement:
22	(i) Under which a customer leases a residential solar energy system from a solar retailer;
23	and and
24	(ii) That provides for the customer to make payments over a term of at least five (5) years
25	for the lease of the residential solar energy system.
26	(9) "System purchase agreement" means an agreement under which a customer purchases
27	a residential solar energy system from a solar retailer.
28	39-26.8-3. Applicability of chapter.
29	(a) This chapter applies to solar agreements between solar retailers and customers for
30	residential solar energy systems, including any solar agreement that accompanies the transfer of
31	ownership or lease of real property.
32	(b) This chapter does not apply to:
33	(1) The transfer of title or rental of real property on which a residential solar energy system
34	is or is expected to be located, if the presence of the residential solar energy system is incidental to

2	(2) A lender, governmental entity, or other third party that enters into an agreement with a
3	customer to finance a residential solar energy system but is not a party to a system purchase
4	agreement, power purchase agreement, or lease agreement;
5	(3) A sale or lease of, or the purchase of electricity from, a solar energy system that is not
6	a residential solar energy system; or
7	(4) The lease of a residential solar energy system or the purchase of power from a
8	residential solar energy system under an agreement providing for payments over a term of less than
9	five (5) years.
10	39-26.8-4. Disclosure form required.
11	(a) Before entering a solar agreement, a solar retailer shall provide to a potential customer
12	the standard disclosure form established pursuant to subsection (b) of this section. This requirement
13	shall apply to contracts entered into beginning forty-five (45) days from the date that the standard
14	disclosure form is published by the office of energy resources.
15	(b) The office of energy resources shall develop a standard disclosure form. Use of and
16	compliance with the standard disclosure form will satisfy the solar retailer's obligation under this
17	chapter. The standard disclosure form shall be published on the website of the office of energy
18	resources. In developing the standard disclosure form, the office of energy resources may use as a
19	model the renewable energy fund small scale participant consumer disclosure form developed by
20	the Rhode Island commerce corporation. The office of energy resources shall also consult with
21	industry and other stakeholders in the development of the content and format of the form and in
22	regard to any changes to the form. At a minimum, the disclosure form shall:
23	(1) Be in at least twelve (12) point font;
24	(2) Contain fields that require providing the following information:
25	(i) The name, address, telephone number, and any email address of the potential customer,
26	(ii) The name, address, telephone number, and email address of the solar retailer; and
27	(iii)(A) The name, address, telephone number, email address, and state contractor license
28	number of the person who is expected to install the system that is the subject of the solar agreement.
29	<del>and</del>
30	(B) If the solar retailer selected the person who is expected to provide operations or
31	maintenance support to the potential customer or introduced that person to the potential customer
32	the name, address, telephone number, email address, and state contractor license of the operations
33	or maintenance support person; and
34	(3) Include applicable information and disclosures as provided in §§ 39-26.8-5, 39-26.8-6.

the transfer of title or rental;

1	<del>38 26.8 7, and 39 26.8 8.</del>
2	39-26.8-5. Contents of disclosure form for any solar agreement.
3	(a) The standard disclosure form shall include:
4	(1) An indication of whether operations or maintenance services are included as part of the
5	solar agreement;
6	(2) If the solar retailer provides any written estimate of the savings the potential customer
7	is projected to realize from the system based on similar installations that have the same geographic
8	orientation in similar climates, the solar retailer must complete fields requiring entry of the
9	following information:
10	(i) The estimated projected savings over the life of the solar agreement; and
11	(ii) An optional field for the estimated projected savings over any longer period not to
12	exceed the anticipated useful life of the system; and
13	(3) Fields to disclose material assumptions used to calculate estimated projected savings
14	and the source of those assumptions, including:
15	(i) If an annual electricity rate increase is assumed, the rate of the increase and the solar
16	retailer's basis for the assumption of the rate increase;
17	(ii) The potential customer's eligibility for or receipt of tax credits or other governmental
18	or utility incentives;
19	(iii) System production data, including production degradation;
20	(iv) The system's eligibility for interconnection under any net metering or similar program;
21	(v) Electrical usage and the system's designed offset of the electrical usage;
22	(vi) Historical utility costs paid by the potential customer;
23	(vii) Any rate escalation affecting a payment between the potential customer and the solar
24	retailer; and
25	(viii) A field to indicate whether costs of replacing equipment were assumed. If such costs
26	were assumed, the form shall require a field for listing the costs associated with replacing
27	equipment making up part of the system applicable.
28	(b) The standard disclosure form shall include the following disclosures and notices:
29	(1) Two (2) separate statements in capital letters in close proximity to any written estimate
30	of projected savings:
31	(i) "THIS IS AN ESTIMATE. UTILITY RATES MAY GO UP OR DOWN AND
32	ACTUAL SAVINGS, IF ANY, MAY VARY. HISTORICAL DATA ARE NOT NECESSARILY
33	REPRESENTATIVE OF FUTURE RESULTS. FOR FURTHER INFORMATION REGARDING
34	RATES, CONTACT YOUR LOCAL UTILITY OR THE STATE PUBLIC UTILITY

1	COMMISSION"; and
2	(ii) "TAX AND OTHER FEDERAL, STATE, AND LOCAL INCENTIVES VARY AS
3	TO REFUNDABILITY AND ARE SUBJECT TO CHANGE OR TERMINATION BY
4	LEGISLATIVE OR REGULATORY ACTION, WHICH MAY IMPACT SAVINGS
5	ESTIMATES. CONSULT A TAX PROFESSIONAL FOR MORE INFORMATION."
6	(2) A notice that: "Legislative or regulatory action may affect or eliminate your ability to
7	sell or get credit for any excess power generated by the system, and may affect the price or value
8	of that power."
9	(c) The standard disclosure form shall include fields requiring entry of the following
10	information:
11	(1) A statement describing the system and indicating the system design assumptions,
12	including the make and model of the solar panels and inverters, system size, positioning of the
13	panels on the customer's property, estimated first year energy production, and estimated annual
14	energy production degradation, including the overall percentage degradation over the term of the
15	solar agreement or, at the solar retailer's option, over the estimated useful life of the system;
16	(2) A description of any warranty, representation, or guarantee of energy production of the
17	system; and
18	(3) The approximate start and completion dates for the installation of the system.
19	(d) The standard disclosure form shall require an indication of whether any warranty or
20	maintenance obligations related to the system may be transferred by the solar retailer to a third
21	<del>party.</del>
22	(e) The standard disclosure form shall require the following disclosure: "If this form
23	indicates that the warranty or maintenance obligation may be transferred, then be advised The
24	maintenance and repair obligations under your contract may be assigned or transferred without
25	your consent to a third party who will be bound to all the terms of the contract. If a transfer occurs,
26	you will be notified of any change to the address, email address, or phone number to use for
27	questions or payments or to request system maintenance or repair."
28	(f) The standard disclosure form shall require an indication of whether the solar retailer
29	will obtain customer approval to connect the system to the customer's utility. If indicated that the
30	retailer will not obtain said approval, there shall be an additional field requiring a description of
31	what the customer must do to interconnect the system to the utility.
32	(g) The standard disclosure form shall require an indication of whether the solar retailer
33	provides any warranties. If indicated that the retailer does provide warranties, there shall be an
34	additional field requiring a description of any roof penetration warranty or other warranty that the

2	(h) The standard disclosure form shall require the solar retailer to indicate whether the solar
3	retailer will make a fixture filing or other notice in the city or town real property records covering
4	the system, including a Notice of Independently Owned Solar Energy System. If indicated that the
5	retailer will make the fixture filing, there shall be an additional field requiring a description of any
6	fees or other costs associated with the filing that may be charged to the customer.
7	(i) The standard disclosure form shall include the following statement in capital letters that:
8	"NO EMPLOYEE OR REPRESENTATIVE OF [name of solar retailer] IS AUTHORIZED TO
9	MAKE ANY PROMISE TO YOU THAT IS NOT CONTAINED IN THIS DISCLOSURE FORM
.0	CONCERNING COST SAVINGS, TAX BENEFITS, OR GOVERNMENT OR UTILITY
1	INCENTIVES. YOU SHOULD NOT RELY UPON ANY PROMISE OR ESTIMATE THAT IS
2	NOT INCLUDED IN THIS DISCLOSURE FORM."
3	(j) The standard disclosure form shall include the following statement in capital letters:
4	"[name of solar retailer] IS NOT AFFILIATED WITH ANY UTILITY COMPANY OR
.5	GOVERNMENT AGENCY. NO EMPLOYEE OR REPRESENTATIVE OF [name of solar
6	retailer] IS AUTHORIZED TO CLAIM AFFILIATION WITH A UTILITY COMPANY OR
7	GOVERNMENT AGENCY."
.8	(k) The standard disclosure form shall include a statement that if the customer fails to make
9	installment payments, the solar retailer may place liens for payment on their residence effective
20	only after written notice is provided to the customer.
21	(l) The office of energy resources may require any additional information and disclosures
22	deemed necessary to inform and protect customers.
23	(m) The written disclosure form requirement may be satisfied by the electronic delivery of
24	the disclosure form to the potential customer as long as the required disclosures are displayed in a
25	clear and conspicuous manner.
26	39-26.8-6. Standard form addendum for system lease agreement.
27	The standard disclosure form shall include an addendum that applies if a solar retailer is
28	proposing to enter into a system lease agreement with a potential customer. The system lease
29	addendum shall require the solar retailer to provide a detailed comparison of the cost of leasing the
80	system as compared to purchasing the system.
31	39-26.8-7. Standard form addendum for system purchase agreement.
32	The standard disclosure form shall include an addendum that applies if a solar retailer is
33	proposing to enter into a system purchase agreement with a potential customer. The system
84	purchase addendum shall include:

1	(1) The following statement. For the enerting into an agreement to parentase an energy
2	generation system. You will own the system installed on your property. You may be entitled to
3	federal tax credits because of the purchase. You should consult your tax advisor";
4	(2) A field for the price quoted to the potential customer for a cash purchase of the system;
5	(3) Fields requiring:
6	(i) The schedule of required and anticipated payments from the customer to the solar
7	retailer and third parties over the term of the system purchase agreement, including application
8	fees, up front charges, down payment, scheduled payments under the system purchase agreement,
9	payments at the end of the term of the system purchase agreement, payments for any operations or
10	maintenance contract offered by or through the solar retailer in connection with the system purchase
11	agreement, and payments for replacement of system components likely to require replacement
12	before the end of the useful life of the system as a whole; and the total of all payments referred to
13	in this subsection;
14	(4) A statement indicating that the cost of insuring the system is not included within the
15	schedule of payments under subsection (3) of this section;
16	(5) A field to indicate whether the customer is responsible for insurance coverage. The
17	field shall be accompanied by the statement: "If so indicated above, you are responsible for
18	obtaining insurance coverage for any loss or damage to the system. You should consult an insurance
19	professional to understand how to protect against the risk of loss or damage to the system. You
20	should also consult your home insurer about the potential impact of installing a system.";
21	(6) Fields requiring information about whether the system may be transferred to a purchaser
22	of the home or real property where the system is located and any conditions for a transfer; and
23	(7) A field requiring a detailed comparison of the costs of purchasing as compared to
24	leasing the system.
25	39-26.8-8. Standard form addendum for power purchase agreement.
26	The standard disclosure form shall include an addendum that applies if a solar retailer is
27	proposing to enter into a power purchase agreement with a potential customer. The power purchase
28	addendum shall include:
29	(1) The following statement: "You are entering into an agreement to purchase power from
30	an energy generation system. You will not own the system installed on your property. You will not
31	be entitled to any federal tax credit associated with the purchase.";
32	(2) Fields requiring information about whether the power purchase agreement may be
33	transferred to a purchaser of the home or real property where the system is located and, if so, any
34	conditions for a transfer:

1	(3) A field to indicate whether the solar retailer will obtain insurance. The field shall be
2	accompanied by the statement: "If indicated above, the solar retailer will not obtain insurance
3	against damage or loss to the system and the customer is responsible if there is damage or loss to
4	the system."; and
5	(4) Fields requiring information about what will happen to the system at the end of the term
6	of the power purchase agreement.
7	39-26.8-9. Customer right to cancel solar agreement.
8	The customer has the right to cancel or rescind a solar agreement within forty five (45)
9	days of entering into the solar agreement. The standard disclosure form shall inform the customer
10	of this right.
11	39-26.8-10. Good-faith estimate allowed.
12	If a solar retailer does not, at the time of providing a disclosure form, have exact cost
13	information required to be included in the disclosure form, pursuant to this chapter, the retailer may
14	make a good faith estimate of that information, if the solar retailer clearly indicates that the
15	information is an estimate and provides the basis for the estimate. If the solar retailer's final cost
16	assessment differs from previously provided estimates, the retailer shall provide a new and
17	complete disclosure form.
18	39-26.8-11. Division enforcement authority Administrative fine.
19	(a) Subject to subsection (b) of this section, the division may enforce the provisions of this
20	<del>chapter by:</del>
21	(1) Conducting an investigation into an alleged violation of this chapter;
22	(2) Issuing a cease and desist order against a further violation of this chapter; and
23	(3) Imposing an administrative fine of no more than two thousand five hundred dollars
24	(\$2,500) per solar agreement on a solar retailer that:
25	(i) Materially fails to comply with the disclosure requirements of this chapter; or
26	(ii) Violates any other provision of this chapter, if the division finds that the violation is a
27	willful or intentional attempt to mislead or deceive a customer.
28	(b) The division may not commence any enforcement action under this section more than
29	four (4) years after the date of execution of the solar agreement with respect to which a violation is
30	alleged to have occurred.
31	(c) The division shall distribute an administrative fine collected under subsection (a)(3) of
31	(c) The division shall distribute an administrative fine collected under subsection (a)(3) of this section to a customer adversely affected by the solar retailer's failure or violation resulting in

1	<del>customer.</del>
2	(d) Nothing in this chapter may be construed to affect a remedy a customer has independent
3	of this chapter; or the division's ability or authority to enforce any other law or regulation.
4	39-26.8-12. Rules and regulations.
5	The division may promulgate such rules and regulations as are necessary and proper to
6	carry out the provisions of this chapter.
7	SECTION 2. Title 5 of the General Laws entitled "BUSINESSES AND PROFESSIONS"
8	is hereby amended by adding thereto the following chapter:
9	CHAPTER 93
10	RESIDENTIAL SOLAR ENERGY DISCLOSURE AND HOMEOWNERS BILL OF RIGHTS
11	<u>ACT</u>
12	<u>5-93-1. Short title.</u>
13	This chapter shall be known and may be cited as the "Residential Solar Energy Disclosure
14	and Homeowners Bill of Rights Act."
15	5-93-2. Definitions.
16	As used in this chapter:
17	(1) "Customer" means a person who, for primarily personal, family, or household purposes:
18	(i) Purchases a residential solar energy system under a system purchase agreement;
19	(ii) Leases a residential solar energy system under a system lease agreement; or
20	(iii) Purchases electricity under a power purchase agreement.
21	(2) "Department" means the department of business regulation.
22	(3) "Lease" means to transfer the right to possession and use of a residential solar energy
23	system for a term to a customer on behalf of a solar retailer in return for monetary payment or
24	consideration.
25	(4) "Power purchase agreement" means an agreement:
26	(i) Between a customer and a solar retailer;
27	(ii) For the customer's purchase of electricity generated by a residential solar energy system
28	owned by the solar retailer; and
29	(iii) That provides for the customer to make payments over a term of at least five (5) years.
30	(5) "Residential solar energy system" means a solar energy system that:
31	(i) Is installed in the state;
32	(ii) Generates electricity primarily for on-site consumption for personal, family, or
33	household purposes;
34	(iii) Is situated on no more than four (4) units of residential real property;

1	(17) This an electricity derivery capacity that exceeds one knowatt, and
2	(v) Does not include a generator that:
3	(A) Produces electricity; and
4	(B) Is intended for occasional use.
5	(6) "Solar agreement" means a system purchase agreement, a system lease agreement, or a
6	power purchase agreement.
7	(7) "Solar energy system" means a system or configuration of solar energy devices that
8	collects and uses solar energy to generate electricity.
9	(8) "Solar retailer" means a person who:
10	(i) Sells or proposes to sell a residential solar energy system to a customer under a system
11	purchase agreement;
12	(ii) Owns the residential solar energy system that is the subject of a system lease agreement
13	or proposed system lease agreement; or
14	(iii) Sells or proposes to sell electricity to a customer under a power purchase agreement.
15	(9) "System lease agreement" means an agreement:
16	(i) Under which a customer leases a residential solar energy system from a solar retailer;
17	<u>and</u>
18	(ii) That provides for the customer to make payments over a term of at least five (5) years
19	for the lease of the residential solar energy system.
20	(10) "System purchase agreement" means an agreement under which a customer purchases
21	a residential solar energy system from a solar retailer.
22	(11) "Solicit" means offering or attempting to sell or lease a residential solar energy system
23	to a person or requesting, urging, or attempting to persuade a person to purchase, lease or apply for
24	a particular kind of solar system from a particular solar retailer.
25	(12) "Sell" means to transfer a residential solar energy system to a customer on behalf of a
26	solar retailer in return for monetary payment or other consideration.
27	5-93-3. Applicability of chapter.
28	(a) This chapter applies to solar agreements between solar retailers and customers for
29	residential solar energy systems, including any solar agreement that accompanies the transfer of
30	ownership or lease of real property.
31	(b) This chapter does not apply to:
32	(1) The transfer of title or rental of real property on which a residential solar energy system
33	is or is expected to be located, if the presence of the residential solar energy system is incidental to
34	the transfer of title or rental;

1	(2) A lender, governmental entity, or other third party that enters into an agreement with a
2	customer to finance a residential solar energy system but is not a party to a system purchase
3	agreement, power purchase agreement, or lease agreement:
4	(3) A sale or lease of, or the purchase of electricity from, a solar energy system that is not
5	a residential solar energy system; or
6	(4) The lease of a residential solar energy system or the purchase of power from a
7	residential solar energy system under an agreement providing for payments over a term of less than
8	five (5) years.
9	5-93-4. Solar retailer registration.
10	(a) All solar retailers selling, leasing and/or soliciting residential solar energy systems for
11	purchase or lease shall register with the department and shall renew such registration annually.
12	(b) The registration application and any renewal application shall include the following:
13	(1) The name and address of the applicant and, if the applicant is an entity, the name and
14	address of at least one natural person who is in responsible charge of the operations on behalf of
15	the applicant;
16	(2) Evidence of:
17	(i) A current permit to make sales at retail from the Rhode Island division of taxation or
18	confirmation of sales tax exemption, if applicable;
19	(ii) Financial responsibility that is acceptable to the department; and
20	(iii) Appointment of an agent located within the state who is authorized to accept service
21	of process on behalf of the applicant;
22	(3) A list of all representatives soliciting, leasing and/or selling solar energy systems on
23	behalf of a solar retailer, whether for sale or lease.
24	(4) Any other information that the department shall require.
25	(c) The fees for initial registration, renewal and late renewal shall be determined by the
26	department and established by regulation.
27	(d) Each owner, member, director, and principal officer of the applicant, and any individual
28	acting as manager or a sales representative of the applicant shall obtain and provide a national
29	criminal records check from the bureau of criminal identification of the department of attorney
30	general, department of public safety division of the state police, or local police department that
31	shall include fingerprints submitted to the Federal Bureau of Investigation. The director will
32	determine by regulation those items of information appearing on a criminal records check that will
33	constitute disqualifying information and, subject to § 28-5.1-14, render the applicant ineligible for
34	registration under this chapter. Each applicant shall be responsible for the cost of obtaining the

1	<u>criminal records check.</u>
2	(e) All application requirements must be maintained and kept current for the duration of
3	the registration.
4	5-93-5. Solicitations and sales.
5	(a) All solicitations, leases and sales of a residential solar energy systems to a customer
6	conducted and consummated by mail, door-to-door sale, telephone, electronic or other means at the
7	premises of a customer or at a fair, trade or business show, convention or exposition shall:
8	(1) For any solicitation, identify the person making such solicitation, lease or sale and the
9	solar retailer the person represents;
10	(2) For door-to-door sales to customers, be conducted in accordance with local ordinances,
11	between the hours of ten o'clock a.m. (10:00 a.m.) and six o'clock p.m. (6:00 p.m.) unless the
12	customer schedules an earlier or later appointment, and with both English and Spanish written
13	materials available. Any representative of a solar retailer shall prominently display or wear a photo
14	identification badge including their name, registration number, and the name and registration
15	number of the solar retailer who they represent;
16	(b) Each solar retailer shall develop and implement standards and qualifications for
17	employees and third-party sales representatives who are engaged in the solicitation, lease and sale
18	of residential solar energy systems;
19	(c) Each solar retailer shall maintain an active roster of any employees and third-party sales
20	representatives who are engaged in the solicitation, lease and sale of residential solar energy
21	systems, and keep such roster available for inspection by law enforcement or the department; and
22	(d) Each solar retailer and sales or other representative of a solar retailer shall comply with
23	the provisions of the telemarketing rules adopted pursuant to 15 U.S.C. § 6102 and any other
24	applicable federal, state and local laws.
25	5-93-6. Disclosure form required.
26	(a) Before entering a solar agreement, a solar retailer shall provide to a potential customer,
27	in hard copy or via electronic mail with copy attached or downloadable, the standard disclosure
28	form established pursuant to subsection (b) of this section. This requirement shall apply to contracts
29	entered into beginning forty-five (45) days from the date that the standard disclosure form is
30	published by the office of energy resources.
31	(b) The office of energy resources shall develop a standard disclosure form. Use of and
32	compliance with the standard disclosure form will satisfy the solar retailer's obligation under this
33	chapter. The standard disclosure form shall be published on the website of the office of energy
84	resources. In developing the standard disclosure form, the office of energy resources may use as a

1	moder the renewable energy fund smart scale participant consumer disclosure form developed by
2	the Rhode Island commerce corporation. The office of energy resources shall also consult with
3	industry and other stakeholders in the development of the content and format of the form and in
4	regard to any changes to the form. At a minimum, the disclosure form shall:
5	(1) Be in at least twelve (12) point type;
6	(2) Contain fields that require providing the following information:
7	(i) The name, address, telephone number, and any email address of the potential customer;
8	(ii) The name and address of the solar retailer and the name, telephone number, and email
9	address of the natural person who is in responsible charge of solar retailer sales; and
10	(iii)(A) The name, address, telephone number, email address, and state contractor license
11	number of the person who is expected to install the system that is the subject of the solar agreement;
12	<u>and</u>
13	(B) If the solar retailer selected the person or company who is expected to provide
14	operations or maintenance support to the potential customer or introduced that person or company
15	to the potential customer, the name, address, telephone number, email address, and state contractor
16	license of the operations or maintenance support person or company; and
17	(C) If the solar retailer selected the person or company who is expected to provide financing
18	to the customer for the residential solar energy system or introduced that person or company to the
19	potential customer, the name, address, telephone number, email address, and state lending license;
20	(3) Include applicable information and disclosures as provided in §§ 5-93-7, 5-93-8, 5-93-
21	9 and 5-93-10.
22	5-93-7. Contents of disclosure form for any solar agreement.
23	(a) The standard disclosure form shall include:
24	(1) A statement of whether operations or maintenance services are included as part of the
25	solar agreement;
26	(2) If the solar retailer provides any written estimate of the savings the potential customer
27	is projected to realize from the system based on similar installations that have the same geographic
28	orientation in similar climates, the solar retailer must complete fields requiring entry of the
29	following information:
30	(i) The estimated projected savings over the life of the solar agreement; and
31	(ii) An optional field for the estimated projected savings over any longer period not to
32	exceed the anticipated useful life of the system; and
33	(3) Fields to disclose material assumptions used to calculate estimated projected savings
34	and the source of those assumptions, including:

1	(i) If an annual electricity rate increase is assumed, the rate of the increase and the solar
2	retailer's basis for the assumption of the rate increase;
3	(ii) The potential customer's eligibility for or receipt of tax credits or other governmental
4	or utility incentives;
5	(iii) System production data, including production degradation;
6	(iv) The system's eligibility for interconnection under any net metering or similar program,
7	or lack thereof;
8	(v) Electrical usage and the system's designed offset of the electrical usage;
9	(vi) Historical utility costs paid by the potential customer;
10	(vii) Any rate escalation affecting a payment between the potential customer and the solar
11	retailer; and
12	(viii) A field to indicate whether costs of replacing equipment were assumed. If such costs
13	were assumed, the form shall require a field for listing the costs associated with replacing
14	equipment making up part of the system applicable.
15	(b) The standard disclosure form shall include the following disclosures and notices:
16	(1) Two (2) separate statements in capital letters in close proximity to any written estimate
17	of projected savings:
18	(i) "THIS IS AN ESTIMATE. UTILITY RATES MAY GO UP OR DOWN AND
19	ACTUAL SAVINGS, IF ANY, MAY VARY. HISTORICAL DATA ARE NOT NECESSARILY
20	REPRESENTATIVE OF FUTURE RESULTS. FOR FURTHER INFORMATION REGARDING
21	RATES, CONTACT YOUR LOCAL UTILITY OR THE STATE DIVISION OF PUBLIC
22	UTILITIES AND CARRIERS"; AND
23	(ii) "TAX AND OTHER FEDERAL, STATE, AND LOCAL INCENTIVES VARY AS
24	TO REFUNDABILITY AND ARE SUBJECT TO CHANGE OR TERMINATION BY
25	LEGISLATIVE OR REGULATORY ACTION, WHICH MAY IMPACT SAVINGS
26	ESTIMATES. CONSULT A TAX PROFESSIONAL FOR MORE INFORMATION."
27	(2) A notice that: "Legislative or regulatory action may affect or eliminate your ability to
28	sell or get credit for any excess power generated by the system, and may affect the price or value
29	of that power."
30	(c) The standard disclosure form shall include fields requiring entry of the following
31	information:
32	(1) A statement describing the system and indicating the system design assumptions,
33	including the make and model of the solar panels and inverters, system size, positioning of the
34	panels on the customer's property estimated first-year energy production, and estimated annual

1	chergy production degradation, metading the overall percentage degradation over the term of the
2	solar agreement or, at the solar retailer's option, over the estimated useful life of the system;
3	(2) A description of any warranty, representation, or guarantee of energy production of the
4	system; and
5	(3) The approximate start and completion dates for the installation of the system.
6	(d) The standard disclosure form shall require an indication of whether any warranty or
7	maintenance obligations related to the system may be transferred by the solar retailer to a third
8	party.
9	(e) The standard disclosure form shall require the following disclosure: "If this form
10	indicates that the warranty or maintenance obligation may be transferred, then be advised The
11	maintenance and repair obligations under your contract may be assigned or transferred without
12	your consent to a third party who will be bound to all the terms of the contract. If a transfer occurs,
13	you will be notified of any change to the address, email address, or phone number to use for
14	questions or payments or to request system maintenance or repair."
15	(f) The standard disclosure form shall require an indication of whether the solar retailer
16	will obtain customer approval to connect the system to the customer's utility. If indicated that the
17	retailer will not obtain said approval, there shall be an additional field requiring a description of
18	what the customer must do to interconnect the system to the utility.
19	(g) The standard disclosure form shall require an indication of whether the solar retailer
20	provides any warranties. If indicated that the retailer does provide warranties, there shall be an
21	additional field requiring a description of any roof penetration warranty or other warranty that the
22	solar retailer provides the customer.
23	(h) The standard disclosure form shall require the solar retailer to indicate whether the solar
24	retailer will make a fixture filing or other notice in the city or town real property records covering
25	the system, including a notice of independently-owned solar energy system. If indicated that the
26	retailer will make the fixture filing, there shall be an additional field requiring a description of any
27	fees or other costs associated with the filing that may be charged to the customer.
28	(i) The standard disclosure form shall include the following statement in capital letters that:
29	"NO EMPLOYEE OR REPRESENTATIVE OF [NAME OF SOLAR RETAILER] IS
30	AUTHORIZED TO MAKE ANY PROMISE TO YOU THAT IS NOT CONTAINED IN THIS
31	DISCLOSURE FORM CONCERNING COST SAVINGS, TAX BENEFITS, OR
32	GOVERNMENT OR UTILITY INCENTIVES. YOU SHOULD NOT RELY UPON ANY
33	PROMISE OR ESTIMATE THAT IS NOT INCLUDED IN THIS DISCLOSURE FORM."
34	(i) The standard disclosure form shall include the following statement in capital letters:

1	"[NAME OF SOLAR RETAILER] IS NOT AFFILIATED WITH ANY UTILITY COMPANY
2	OR GOVERNMENT AGENCY. NO EMPLOYEE OR REPRESENTATIVE OF [NAME OF
3	SOLAR RETAILER] IS AUTHORIZED TO CLAIM AFFILIATION WITH A UTILITY
4	COMPANY OR GOVERNMENT AGENCY."
5	(k) The standard disclosure form shall include a statement that if the customer fails to make
6	installment payments, the solar retailer may place liens for payment on their residence effective
7	only after written notice is provided to the customer.
8	(1) The office of energy resources may require any additional information and disclosures
9	deemed necessary to inform and protect customers.
10	(m) The written disclosure form requirement may be satisfied by the electronic mail
11	delivery of the disclosure form to the potential customer as long as the required disclosures are
12	displayed in a clear and conspicuous manner and the form is either attached or in a downloadable
13	<u>format.</u>
14	5-93-8. Standard form addendum for system lease agreement.
15	The standard disclosure form shall include an addendum that applies if a solar retailer is
16	proposing to enter into a system lease agreement with a potential customer. The disclosure form
17	will include details about the lease price and its associated escalator, if any.
1 /	· · · · · · · · · · · · · · · · · · ·
	5-93-9. Standard form addendum for system purchase agreement.
18 19	5-93-9. Standard form addendum for system purchase agreement.  The standard disclosure form shall include an addendum that applies if a solar retailer is
18	
18 19	The standard disclosure form shall include an addendum that applies if a solar retailer is
18 19 20	The standard disclosure form shall include an addendum that applies if a solar retailer is proposing to enter into a system purchase agreement with a potential customer. The system
18 19 20 21	The standard disclosure form shall include an addendum that applies if a solar retailer is proposing to enter into a system purchase agreement with a potential customer. The system purchase addendum shall include:
18 19 20 21 22	The standard disclosure form shall include an addendum that applies if a solar retailer is proposing to enter into a system purchase agreement with a potential customer. The system purchase addendum shall include:  (1) The following statement: "You are entering into an agreement to purchase an energy
18 19 20 21 22 23	The standard disclosure form shall include an addendum that applies if a solar retailer is proposing to enter into a system purchase agreement with a potential customer. The system purchase addendum shall include:  (1) The following statement: "You are entering into an agreement to purchase an energy generation system. You will own the system installed on your property. You may be entitled to
118 119 220 221 222 223 224	The standard disclosure form shall include an addendum that applies if a solar retailer is proposing to enter into a system purchase agreement with a potential customer. The system purchase addendum shall include:  (1) The following statement: "You are entering into an agreement to purchase an energy generation system. You will own the system installed on your property. You may be entitled to federal tax credits because of the purchase. You should consult your tax advisor";
118 119 220 221 222 223 224 225	The standard disclosure form shall include an addendum that applies if a solar retailer is proposing to enter into a system purchase agreement with a potential customer. The system purchase addendum shall include:  (1) The following statement: "You are entering into an agreement to purchase an energy generation system. You will own the system installed on your property. You may be entitled to federal tax credits because of the purchase. You should consult your tax advisor";  (2) A field for the price quoted to the potential customer for a cash purchase of the system;
118 119 220 221 222 223 224 225 226	The standard disclosure form shall include an addendum that applies if a solar retailer is proposing to enter into a system purchase agreement with a potential customer. The system purchase addendum shall include:  (1) The following statement: "You are entering into an agreement to purchase an energy generation system. You will own the system installed on your property. You may be entitled to federal tax credits because of the purchase. You should consult your tax advisor";  (2) A field for the price quoted to the potential customer for a cash purchase of the system;  (3) Fields requiring:
118 119 220 221 222 223 224 225 226 227	The standard disclosure form shall include an addendum that applies if a solar retailer is proposing to enter into a system purchase agreement with a potential customer. The system purchase addendum shall include:  (1) The following statement: "You are entering into an agreement to purchase an energy generation system. You will own the system installed on your property. You may be entitled to federal tax credits because of the purchase. You should consult your tax advisor";  (2) A field for the price quoted to the potential customer for a cash purchase of the system;  (3) Fields requiring:  (i) The schedule of required and anticipated payments from the customer to the solar
118 119 220 221 222 223 224 225 226 227 228	The standard disclosure form shall include an addendum that applies if a solar retailer is proposing to enter into a system purchase agreement with a potential customer. The system purchase addendum shall include:  (1) The following statement: "You are entering into an agreement to purchase an energy generation system. You will own the system installed on your property. You may be entitled to federal tax credits because of the purchase. You should consult your tax advisor";  (2) A field for the price quoted to the potential customer for a cash purchase of the system;  (3) Fields requiring:  (i) The schedule of required and anticipated payments from the customer to the solar retailer and third parties over the term of the system purchase agreement, including application
118 119 220 221 222 223 224 225 226 227 228 229	The standard disclosure form shall include an addendum that applies if a solar retailer is proposing to enter into a system purchase agreement with a potential customer. The system purchase addendum shall include:  (1) The following statement: "You are entering into an agreement to purchase an energy generation system. You will own the system installed on your property. You may be entitled to federal tax credits because of the purchase. You should consult your tax advisor";  (2) A field for the price quoted to the potential customer for a cash purchase of the system;  (3) Fields requiring:  (i) The schedule of required and anticipated payments from the customer to the solar retailer and third parties over the term of the system purchase agreement, including application fees, up-front charges, down payment, scheduled payments under the system purchase agreement,
118 119 220 221 222 223 224 225 226 227 228 229 330	The standard disclosure form shall include an addendum that applies if a solar retailer is proposing to enter into a system purchase agreement with a potential customer. The system purchase addendum shall include:  (1) The following statement: "You are entering into an agreement to purchase an energy generation system. You will own the system installed on your property. You may be entitled to federal tax credits because of the purchase. You should consult your tax advisor";  (2) A field for the price quoted to the potential customer for a cash purchase of the system;  (3) Fields requiring:  (i) The schedule of required and anticipated payments from the customer to the solar retailer and third parties over the term of the system purchase agreement, including application fees, up-front charges, down payment, scheduled payments under the system purchase agreement, payments for any operations or
118 119 220 221 222 223 224 225 226 227 228 229 330 331	The standard disclosure form shall include an addendum that applies if a solar retailer is proposing to enter into a system purchase agreement with a potential customer. The system purchase addendum shall include:  (1) The following statement: "You are entering into an agreement to purchase an energy generation system. You will own the system installed on your property. You may be entitled to federal tax credits because of the purchase. You should consult your tax advisor";  (2) A field for the price quoted to the potential customer for a cash purchase of the system;  (3) Fields requiring:  (i) The schedule of required and anticipated payments from the customer to the solar retailer and third parties over the term of the system purchase agreement, including application fees, up-front charges, down payment, scheduled payments under the system purchase agreement, payments at the end of the term of the system purchase agreement, payments for any operations or maintenance contract offered by or through the solar retailer in connection with the system purchase

1	(4) A statement indicating that the cost of insuring the system is not included within the
2	schedule of payments under subsection (3) of this section;
3	(5) A field to indicate whether the customer is responsible for insurance coverage. The
4	field shall be accompanied by the statement: "If so indicated above, you are responsible for
5	obtaining insurance coverage for any loss or damage to the system. You should consult an insurance
6	professional to understand how to protect against the risk of loss or damage to the system. You
7	should also consult your home insurer about the potential impact of installing a system.";
8	(6) Fields requiring information about whether the system may be transferred to a purchaser
9	of the home or real property where the system is located and any conditions for a transfer; and
10	(7) A field requiring a detailed comparison of the costs of purchasing as compared to
11	leasing the system.
12	5-93-10. Standard form addendum for power purchase agreement.
13	The standard disclosure form shall include an addendum that applies if a solar retailer is
14	proposing to enter into a power purchase agreement with a potential customer. The power purchase
15	addendum shall include:
16	(1) The following statement: "You are entering into an agreement to purchase power from
17	an energy generation system. You will not own the system installed on your property. You will not
18	be entitled to any federal tax credit associated with the purchase.";
19	(2) Fields requiring information about whether the power purchase agreement may be
20	transferred to a purchaser of the home or real property where the system is located and, if so, any
21	conditions for a transfer;
22	(3) A field to indicate whether the solar retailer will obtain insurance. The field shall be
23	accompanied by the statement: "If indicated above, the solar retailer will not obtain insurance
24	against damage or loss to the system and the customer is responsible if there is damage or loss to
25	the system."; and
26	(4) Fields requiring information about what will happen to the system at the end of the term
27	of the power purchase agreement.
28	5-93-11. Customer right to cancel solar agreement.
29	(a) The customer has the right to cancel or rescind a solar agreement within seven (7) days
30	of entering into the solar agreement. The standard disclosure form required under § 5-93-6 may
31	also include the written right of rescission notice required to inform the customer of this right as
32	provided in subsection (b) of this section.
33	(b) The solar retailer shall, at the time of entry into the contract, lease or other agreement
34	give a written right of rescission notice to the consumer, in hard conv. or via electronic mail with

1	copy attached or downloadable, which must substantially comply with this section. The notice
2	must:
3	(1) Appear in the contract, lease, or other agreement under the conspicuous caption:
4	"NOTICE OF CANCELLATION"; and
5	(2) Read as follows:
6	(DATE OF TRANSACTION) "YOU MAY CANCEL AND RESCIND THIS
7	AGREEMENT, WITHOUT ANY PENALTY OR OBLIGATION, WITHIN SEVEN (7)
8	BUSINESS DAYS FROM THE ABOVE DATE. IF YOU CANCEL, YOUR CANCELLATION
9	NOTICE MUST STATE THAT YOU DO NOT WISH TO BE BOUND BY THE AGREEMENT
10	AND MAILED BY REGISTERED OR CERTIFIED MAIL NOT LATER THAN MIDNIGHT
11	SEVEN (7) DAYS FOLLOWING THE CONSUMER'S SIGNING THE AGREEMENT,
12	EXCLUDING SUNDAY AND ANY HOLIDAY ON WHICH REGULAR MAIL DELIVERIES
13	ARE NOT MADE. ALL CANCELLATIONS MUST BE MAILED TO:
14	(INSERT NAME AND ADDRESS OF THE SELLER)."
15	(c) Whenever a contract, lease or other agreement for the sale or lease of a residential solar
16	energy system fails to conform to the provisions of this section and/or if the consumer or the
17	consumers agent has notified the solar retailer of the consumer's intent to cancel the agreement by
18	registered mail, return receipt requested, the solar retailer shall have five (5) business days to return
19	to the consumer any deposits, fees, costs or other payments made by the consumer and any note or
20	other evidence of indebtedness, and any security interest arising out of the transaction shall be
21	cancelled or terminated. Failure to return all deposits, fees, costs and other payments and evidence
22	of indebtedness or to cancel or terminate any security interest shall enable the consumer to recover
23	from the solar retailer treble damages plus reasonable attorneys' fees and costs in any subsequent
24	legal proceeding.
25	(d) The consumer's right of rescission shall not be waived, sold, or abrogated in any way
26	or manner.
27	5-93-12. Good-faith estimate allowed.
28	If a solar retailer does not, at the time of providing a disclosure form, have exact cost
29	information required to be included in the disclosure form, pursuant to this chapter, the retailer may
30	make a good-faith estimate of that information, if the solar retailer clearly indicates that the
31	information is an estimate and provides the basis for the estimate. If the solar retailer's final cost
32	assessment differs from previously provided estimates, the retailer shall provide a new and
33	complete disclosure form.
34	5-93-13. Statement of account; disclosure to purchaser of property.

1	(a) Within ten (10) business days of a written request from the lessee under a lease of the
2	debtor under a financing agreement with respect to a residential solar energy system, any solar
3	retailer who is the lessor or creditor with respect to such lease or financing, or if the lease or
4	financing is held by or has been assigned to a third party, the third-party lessor or creditor, shall
5	provide a written statement to the lessee/debtor of all amounts then or thereafter due and owing
6	under the lease or financing agreement.
7	(b) In any purchase and sale agreement or other contract for the sale of residential property
8	that has a residential solar energy system which is subject to a lease or unpaid financing, the
9	homeowner selling the property shall disclose to the property purchaser the existence and terms of
)	such lease or financing.
1	(c) This section shall not preempt, alter, or impair any disclosure requirements required
2	under chapter 20.8 of title 5.
3	5-93-14. Department enforcement authority Administrative fine.
1	(a) Subject to subsection (c) of this section, the department may suspend, revoke, or refuse
5	to issue or renew a solar retailer registration or may levy an administrative penalty of no more than
)	five thousand dollars (\$5,000) per violation for:
	(1) Providing incorrect, misleading, incomplete, or materially untrue information in the
;	registration application;
)	(2) Obtaining or attempting to obtain a registration through fraud or misrepresentation;
)	(3) Using fraudulent, coercive, or dishonest practices or demonstrating incompetence,
L	untrustworthiness, or financial irresponsibility in this state or in another place;
2	(4) Having a registration, or its equivalent, denied, suspended, or revoked in any other state,
;	province, district, or territory;
ļ	(5) Operating as a solar retailer or engaging in solar retailer activities without a current and
5	valid registration;
5	(6) Operating as a solar retailer and hiring, using, or knowingly assisting a contractor who
7	is not registered under chapter 65 of title 5 to perform work which requires registration under said
3	<u>chapter;</u>
)	(7) Operating as a solar retailer and hiring, using, or knowingly assisting a person who is
)	not licensed under chapter 6 of title 5 to perform work which requires a license under said chapter;
l	(8) Operating as a solar retailer and hiring, using, or knowingly assisting a person or
2	company who is not licensed under chapter 14 of title 19 to engage in activities for which a license
3	is required under said chapter;
4	(9) A solar retailer operator or any principal or sales representative thereof having been

1	convicted of of having pied holo contendere to an offense involving their, embezziement of
2	mishandling of funds or to a felony that is substantially related to the solar retailer registration
3	consistent with § 28-5.1-14; or
4	(10) Violating any applicable federal or state statutes, rules, regulations, or local
5	ordinances.
6	(b) If the department acts to deny a registration application or renewal thereof or to suspend
7	or revoke a registration, the department will notify the applicant or registrant, in writing, and all
8	notices and any hearing thereon shall be conducted pursuant to chapter 35 of title 42
9	("administrative procedures").
10	(c) The department may not commence any enforcement action under this section more
11	than four (4) years after the date of execution of the solar agreement with respect to which a
12	violation is alleged to have occurred.
13	(d) The department may investigate the activities of any person engaged in the solar
14	industry to determine compliance with this chapter.
15	(e) Records required by this chapter shall be maintained and preserved for a period of four
16	(4) years from the date thereof and shall be open for inspection by any authorized representative of
17	the department during regular business hours, and by any state or municipal official or police
18	officer.
19	(f) Nothing in this chapter may be construed to affect a remedy a customer has independent
20	of this chapter; or the department's ability or authority to enforce any other law or regulation.
21	5-93-15. Order to cease and desist.
22	(a) If the department has reason to believe that any person, firm, corporation, or association
23	is conducting any activities requiring registration in this chapter without obtaining a registration,
24	or who after the denial, suspension, or revocation of a registration conducts any activities requiring
25	registration under this chapter, the department may issue its order to that person, firm, corporation,
26	or association commanding them to appear before the department at a hearing to be held no sooner
27	than ten (10) days nor later than twenty (20) days after issuance of that order to show cause why
28	the department should not issue an order to that person or entity to cease and desist from the
29	violation of the provisions of this chapter.
30	(b) All hearings shall be governed by the chapter 35 of title 42 ("administrative
31	procedures"), and by the department's rules of procedure for administrative hearings.
32	5-93-16. Private right of action.
33	(a) Any person having a claim against a solar retailer under a solar agreement and/or with
34	respect to a residential solar energy system may, in addition to any other common law action or

1	administrative remedy, bring an action under the rules of civil procedure in a state court of
2	competent jurisdiction. A civil action filed in court under this section may be instituted in lieu of,
3	or as a supplement to, the department's administrative proceedings.
4	(b) In an action filed under this section in which the plaintiff prevails, the court may, in
5	addition to any judgment awarded to the plaintiff, require treble damages, reasonable attorneys
6	fees, and the costs of the action to be paid by the defendant.
7	5-93-17. Loans and financing.
8	No person or company, including a solar retailer, shall provide a loan or otherwise finance
9	or provide financing for the purchase and sale or lease of a residential solar energy system or broker
10	or service such loans, directly or indirectly, without first obtaining a license pursuant to chapter 14
11	of title 19, and no person or company engaging in such activities shall be exempt from licensure
12	under § 19-14.1-10.
13	5-93-18. Rules and regulations.
14	The department may promulgate such rules and regulations as are necessary and proper to
15	carry out the provisions of this chapter.
16	SECTION 3. This act shall take effect on January 1, 2025.
	LC004388

## **EXPLANATION**

### BY THE LEGISLATIVE COUNCIL

OF

# AN ACT

# RELATING TO PUBLIC UTILITIES AND CARRIERS -- RESIDENTIAL SOLAR ENERGY DISCLOSURE AND HOMEOWNERS BILL OF RIGHTS ACT

\*\*\*

This act would repeal the "Residential Solar Energy Disclosure and Homeowners Bill of
Rights Act" in chapter 26.8 of title 39 and amend title 5 entitled "Businesses and Professions" to
include chapter 93, an amended "Residential Solar Energy Disclosure and Homeowners Bill of
Rights Act."

This act would take effect on January 1, 2025.

LC004388